



NHS Innovation Service

Changing the landscape
for innovation

innovation.nhs.uk



Challenges faced by innovators:

10+

Years to get into
the NHS¹

**Complex
pathway**

Difficult to understand and
navigate
Innovators do not know what
they need to know

**Gaps in
collaboration**

....between
organisations and
between organisations
and innovators¹

**Time spent
'knocking
on doors'**

Innovator needs to
repeat their story multiple
times to different
organisations



Accelerated
Access
Collaborative

The Innovation Pathway



Innovation Service



What is the NHS Innovation Service?



Information on how to develop
an innovation for market



Coordinated support from
partner organisations

innovation.nhs.uk

Health
Innovation
Network

NICE National Institute for
Health and Care Excellence

NHS
Supply Chain

NIHR National Institute
for Health Research

 Hwb Gwyddorau Bywyd | Cymru
Life Sciences Hub | Wales

 Healthcare
Improvement
Scotland | **SHTG**
Advice on health
technologies

 Technoleg Iechyd Cymru
Health Technology Wales

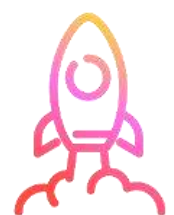
NHS
England

NHS
Health Research
Authority

 Medicines &
Healthcare products
Regulatory Agency

 Department for
Business & Trade

Key Aims of the NHS Innovation Service



Accelerating innovation:

Finding and fast-tracking promising innovations



Making it easier for industry:

Expert assessment and advice in one place, streamlined access to support and procurement.



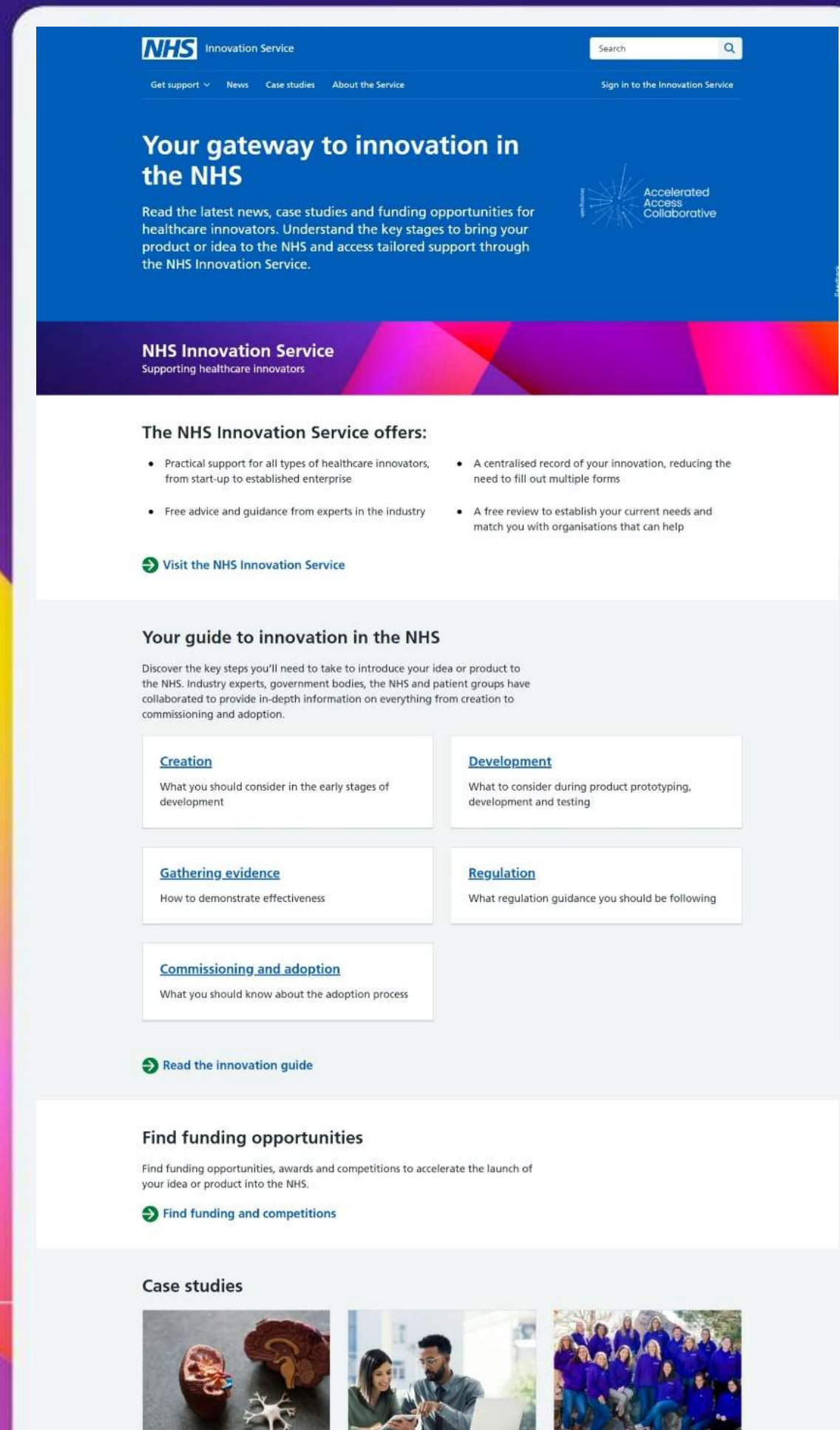
Improving collaboration and efficiency:

- Collaboration around one central innovation record and document repository.
- Workflow managed digitally, reducing duplication.
- Innovation readiness clearly summarised.



Who is NHS Innovation Service for?

	Core target user group	The service will also be useful for	This service is not aimed at
Who	Innovators (industry, SMEs, clinicians, patients)	Academics (translational researchers)	
What	Medical devices, digital, AI, diagnostics, services, models of care	Pharmaceuticals	
When	Idea for innovation, development, scale	Basic research	Established products
Where	England, Wales, Scotland, Northern Ireland	International companies interested in UK	UK companies looking abroad only



How does it work?

Access useful resources and information:

- Innovation guide
- Funding opportunities
- Case studies
- Demand Signals- what does the NHS need?
- News

Access tailored support through the Innovation Service



Scan to start your
innovation journey

innovation.nhs.uk

The Innovation Service Journey

01

Read
innovation
guide

02

Create an
account

03

Complete
innovation
record

04

Needs
assessment
service

05

**Allocation to tailored
support organisations
for focused support**

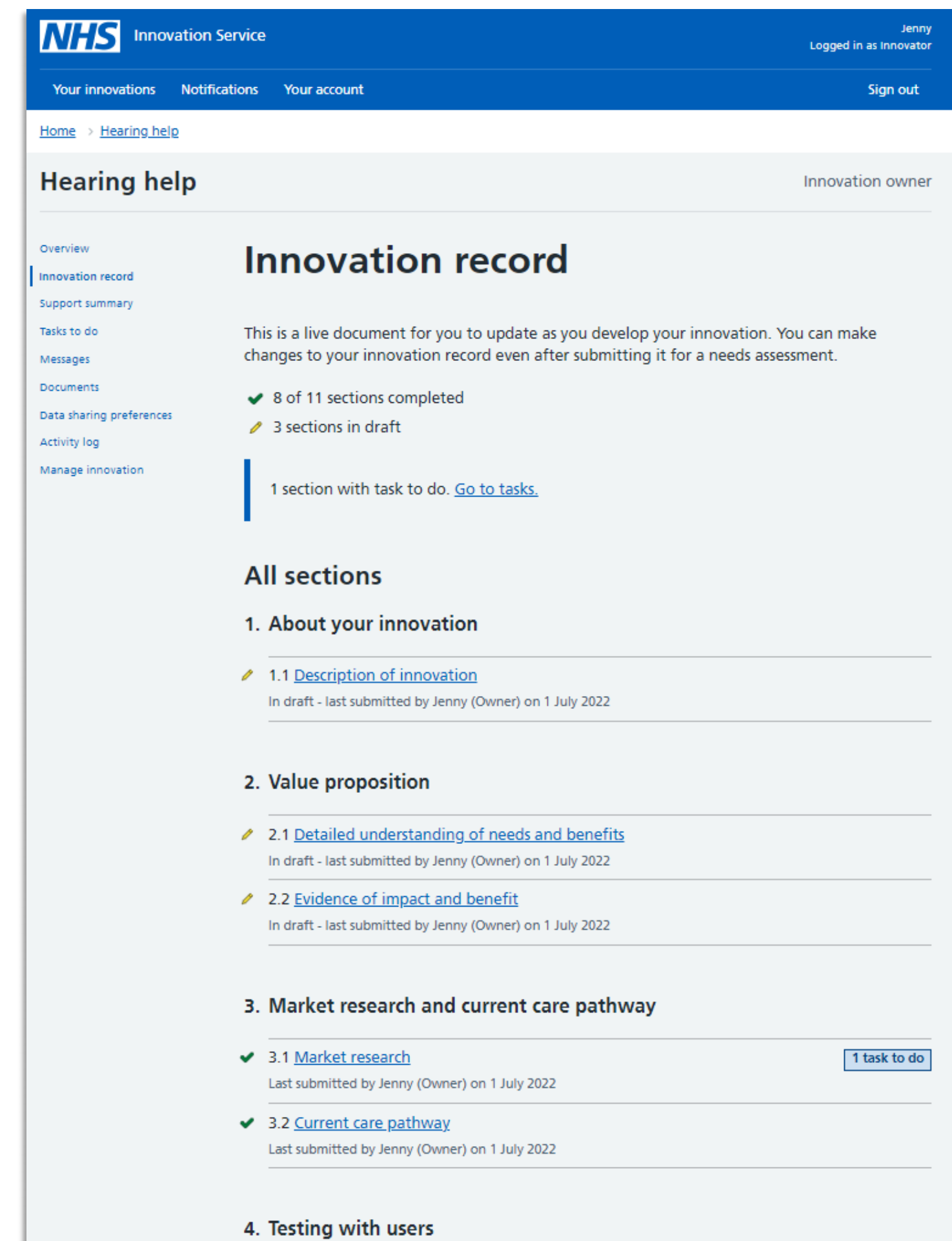


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Innovation record

1. About your innovation
2. Value proposition
3. Market research and current care pathway
4. Testing with users
5. Regulations, standards, certifications and intellectual property
6. Revenue model
7. Cost and savings
8. Deployment



The screenshot shows the NHS Innovation Service interface. At the top, the NHS logo and 'Innovation Service' are displayed. The user 'Jenny' is logged in as an 'Innovator'. The navigation bar includes 'Your innovations', 'Notifications', 'Your account', and a 'Sign out' button. The breadcrumb trail shows 'Home > Hearing help'. The main heading is 'Hearing help' with a sub-header 'Innovation owner'. A sidebar on the left lists navigation options: Overview, Innovation record (selected), Support summary, Tasks to do, Messages, Documents, Data sharing preferences, Activity log, and Manage innovation. The main content area is titled 'Innovation record' and contains a description: 'This is a live document for you to update as you develop your innovation. You can make changes to your innovation record even after submitting it for a needs assessment.' Below this, it shows progress: '8 of 11 sections completed' (with a green checkmark) and '3 sections in draft' (with a yellow pencil icon). A blue bar highlights '1 section with task to do. [Go to tasks.](#)'. The 'All sections' list includes: 1. About your innovation (with a yellow pencil icon and a link to '1.1 [Description of innovation](#)' in draft, last submitted by Jenny on 1 July 2022); 2. Value proposition (with a yellow pencil icon and links to '2.1 [Detailed understanding of needs and benefits](#)' and '2.2 [Evidence of impact and benefit](#)', both in draft, last submitted by Jenny on 1 July 2022); 3. Market research and current care pathway (with green checkmarks for '3.1 [Market research](#)' and '3.2 [Current care pathway](#)', both last submitted by Jenny on 1 July 2022, and a '1 task to do' button next to 3.1); and 4. Testing with users.

Support available through the NHS Innovation Service

**Health
Innovation
Network**



Support to develop
and spread
innovation at scale

NIHR | National Institute
for Health Research

NHS
Health Research
Authority

Approving and
funding research

NICE National Institute for
Health and Care Excellence



Evaluation and
Health Technology
Assessments



Support with
regulations



Support overseas
companies to
invest in the UK

NHS
Supply Chain

Procurement,
delivery and
supply of products

NHS Estates
Sustainability
England Team

Support for estates
sustainability
innovations



Innovations from **45 different countries**



97% of innovations start receiving tailored support within **3 weeks**



210 innovation experts provide support via the Service



1500 innovations have received support from 1 or more support organisations



On average innovations receive support from **4 different organisations**



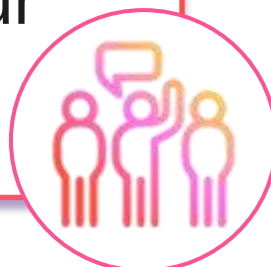
339 innovations deployed in at least 1 site



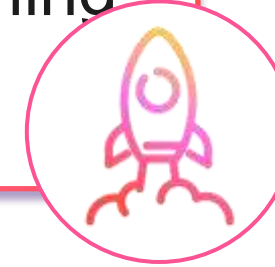
162 innovations had procurement route identified by NHS Supply Chain

How has the NHS Innovation Service been of benefit to you*?

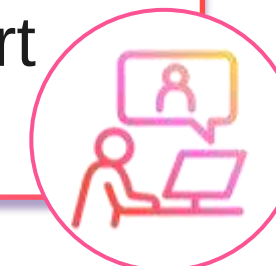
“The greatest benefit has been engaging with teams in different areas. Each have brought differing ideas and angles in which we can improve our overall VP”



“Massively....as without such support we could have missed the £80 million 3-Year NHS Disinfection tender now running”



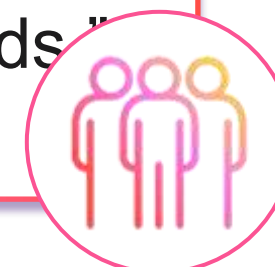
“Previously it has been difficult to navigate through the various Government/NHS websites and content to find key information or contacts. This service has provided just the support we needed.”



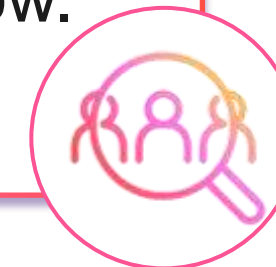
“I like the structure of it. I like the processes associated with review and the intelligent questions... I like the fact that this is a gateway to meet and engage with the myriad organisations”



“We found our clinical testing personnel simply through this service. The benefit to us on commercial terms therefore is tens of thousands of pounds”



“Working out what I need to do to get started. “I don't know what I don't know”, you've helped me realise what I need to know.”



Take-home messages

- Visit innovation.nhs.uk for useful information on innovation for the NHS
- **Register** on the NHS Innovation Service for access to a growing number of support organisations through a single national front door
- Keep your innovation record **up-to-date**! The NHS and partners use the database to look for new products that meet NHS needs





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