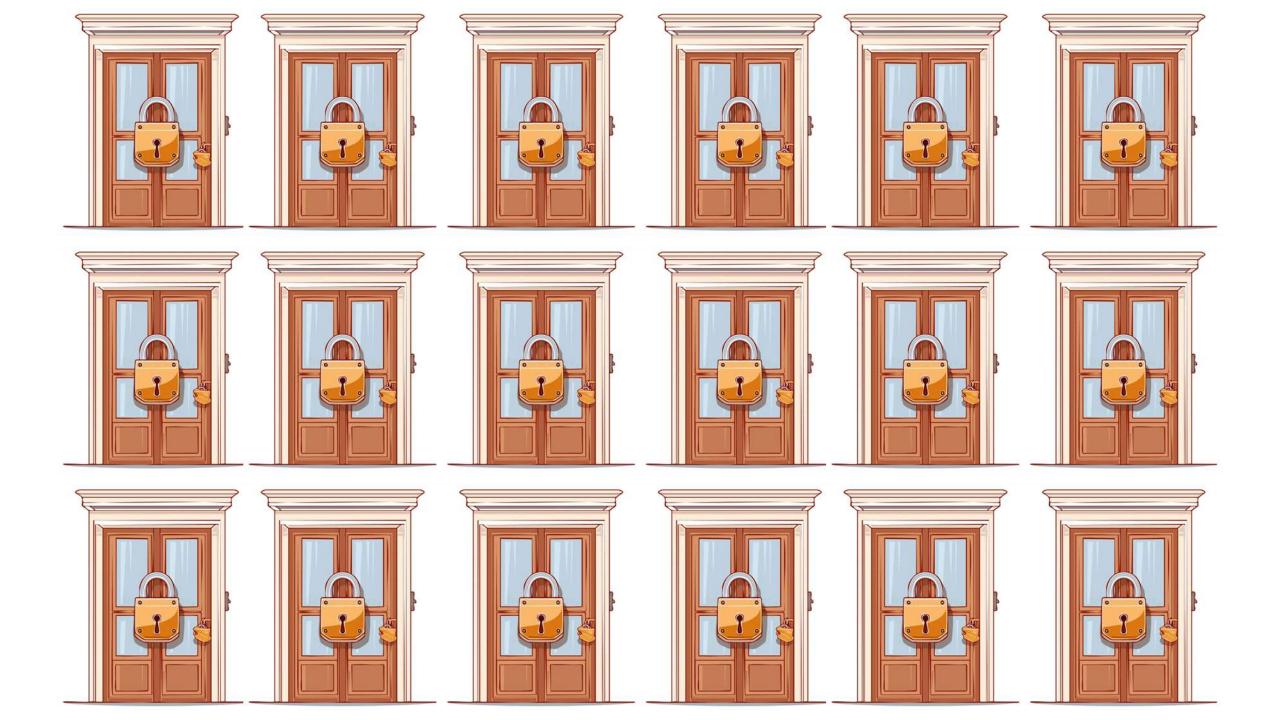


# Developing NHS Innovation Delivering adoption and why it is important

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## **Delivering Adoption**



Rules Based Pathway

Value Based Procurement

**Product Comparison & Passporting** 

## **Rules Based Pathway**

Using funding mandates to rapidly scale the most game-changing, transformative technology





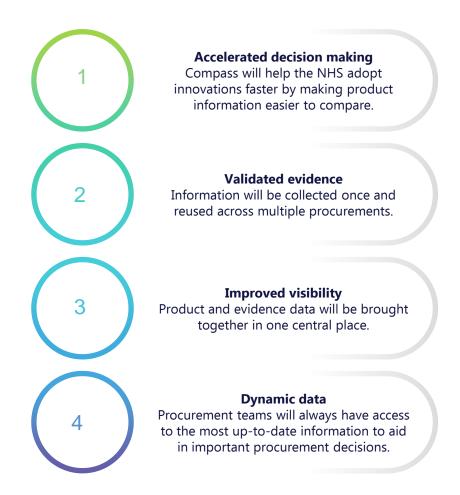
#### Value Based Procurement

New guidance fills a key gap with no standard methodology in place on how MedTech should be assessed creating huge variation in approach and making it harder for SMEs to respond to bidding opportunities.



## **Compass**

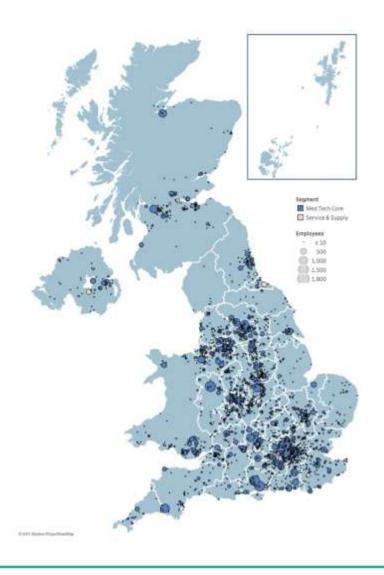
A single trusted hub for NHS MedTech product evaluation evidence, enabling side-by-side product comparison and driving faster, fairer, value-based procurement







### If we don't buy it, we will lose it



Med-Tech 4,338 businesses 196,000 employees 95% SME